



NORTH STAR

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# NEWS

# INSIDE

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### With 4.32 billion liters, fuel sales recover in September

Data released by ANP (Agência Nacional do Petróleo, Gás Natural e Biocombustíveis - National Petroleum, Natural Gas and Biofuels Agency) showed that in September 2020, 4.32 billion liters of fuel were consumed by the light vehicle fleet. The volume is 1.9% lower than that registered in the same month of the previous year and represents the smallest monthly retraction in comparison with 2019 since the beginning of the pandemic. The result points to a growth of almost 18% in the monthly average consumed from March to August, showing a significant recovery in fuel sales since the beginning of social isolation measures. In comparison with the previous month, the increase is 7.2%. Of the total, the consumption of hydrated added up to 1.70 billion liters in September, an increase of 8.7% when compared to the volume registered in the month of August 2020. The result is driven by the competitiveness of ethanol in the main consuming centers compared to the fossil competitor.

### Oil prices fall after US stock data reflects weak demand

Oil prices retreated this week, after US inventory data indicated weakening demand for refined products amid an increase in the number of COVID-19 cases worldwide. Brent crude futures contracts

closed down USD 1.43, or 3.3%, at USD 41.73 per barrel, while US oil (WTI) fell USD 1.67, or 4%, to USD 40.03 per barrel. Both references had ended the previous session on a high. US oil stocks fell by 1 million barrels in the second week of October, reaching 488.1 million barrels.

### Brazil can benefit from higher sugar tariffs in US

The US announced this week an increase in tariff quotas for crude sugar for fiscal year 2020. The increase of 90,718 MTRV (metric tonnes raw value), then considers the total to 1.5 million MTRV. The increase in the TRQ (tariff rate quota) was a surprise, given that the United States Department of Agriculture's August estimate of world supply and demand showed a stock / consumption ratio of 14.30%, higher than the 13.50%, considered suitable for current consumption. The increase was allocated to only two countries: Brazil and Australia, considering 40 TRQ holders, which is certainly unusual - usually the base quota, reallocations and increases are divided among all TRQ holders and subsequently reallocated, if necessary. Thus, 88% of the last increase in raw materials TRQ went to Brazil: 80,000 MTRV (88% of the total increase), and Australia 10,718 MTRV. As a result, Brazil received the highest quota of crude sugar in at least nine years of 310,894 tonnes, which represents 20% of the total quota of raw materials for 2019/2020.

## PORTS OF BRAZIL

### Ports of Paraná

The ports of Paraná have already received ships of 48 nationalities this year. From January to September, 1,845 berthings occurred at Ports of Paranaguá and Antonina. The most frequent flag was the Republic of the Marshall Islands, present in 273 vessels. After the Marshall Islands, the flags that most appeared at berths at Ports of Paraná were Liberia (271), Panama (254), Hong Kong (188), Malta (166) and Singapore (144). Brazilian ships also appeared a lot, in total there were 72 berthings. It is the eighth flag that was most among the nationalities of the ships berthed in Paranaguá and Antonina.

### Shipping Agency

The shipping agency service values for quality and agility in attendance of foreign and Brazilian flag vessels, provision of information to companies involved in foreign trade and internal market in real time, with competitive prices in relation to port and maritime costs, and the search for harmony between public and private stakeholders in the supply chain. North Star operates in different segments, serving bulk vessels (solid and liquid), loose cargo, offshore ships, project cargo, dredgers and passenger ships, providing quality services for large and consolidated market players.

### Shipbrokers

As a result of negotiation and relationship skills with leading Shipowners and their representatives in 5 (five) continents, competitive prices of freight and special conditions on hiring of vessels are offered, thus helping trading companies, importers and exporters that need to transport their cargo around the world.

### Consultancy

It offers the market solution in the resolution of maritime demurrage disputes, making the management of recovery or settlement with the involved shipping

companies. The technical, pre-operational and operational follow-up is performed of vessels in ports, ensuring that contract clauses will be achieved and complied.

### Customs Clearance

Customs clearance is a fiscal procedure by which all goods coming or going abroad must be submitted for the exporter to receive final permission to send their goods and the importer obtains authorization to receive their imported goods. Our function as Customs Brokers is to prepare and sign the documents that serve as basis for customs clearance, import and export, verifying the tariff framework of the respective merchandise and arranging the payment of import taxes and industrialized products, as well as the state tax (ICMS). We act toward to several public agencies linked to numerous Government Ministries (Health, Agriculture, Industry and Commerce, Finance, and others), finalizing the obtaining of documents or information via Siscomex necessary for the fiscal procedure (import licenses, export records, certificates of origin, phytosanitary certificates, among others). Our goal is to bring our customers, importers and exporters, peace of mind to carry out their activities in foreign trade with the highest transparency and efficiency throughout the process.

## TRAINING

### North Star Training

North Star develops training in a variety of areas, helping partners achieve excellence. We conduct courses within our facilities, or InCompany training. Make your quote.

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